



Seeking one exceptional business in Southeastern New England to own and operate for decades.

### Overview

- Prepared to deploy capital to acquire a business and bring sustained, hands-on operational leadership
- “You are the best leader I have ever worked for.” → *An Operations foreman nearly twice my age shared this months after resisting my being named his boss*
- 20 years experience owning P&L’s, leading teams, building products, and selling / managing customers

### Our Approach

- **Partner:** Work collaboratively & flexibly to attain a mutually beneficial outcome
- **People:** Champion existing team, customers, suppliers and communities; bring fresh eyes & ears but very humble to double-down on what’s already working and has been built
- **Growth:** Listen, learn, maintain, and grow bottom line by investing in the team, systems, and new opportunities

### Business Attributes



#### Financial Size

Sales: \$1.5M – \$10M+  
Earnings: \$500k – \$2.0M+



#### Sectors

Business Services  
Light Manufacturing  
Distribution



#### Location

Eastern Mass.  
Central Mass.  
Rhode Island



#### Sector Themes

Long term durability  
Fragmented  
Mix of recurring and project



#### Opportunity

Organic growth  
Acquisitions  
New products



#### Team

5-30+ Employees;  
Owner transitioning

### Sectors of Interest

#### Services

##### Commercial / Industrial Services

- Managed Services
- Facilities Management
- Fire & Life Safety
- Roofing
- Asphalt
- Control Systems Integration
- Automation Engineering
- Environmental Remediation
- UPS (Uninterruptible Power)
- Calibration Services

##### Professional Services

- Insurance
- Safety & Compliance
- Training & Education
- Accounting / Frac. CFO

##### Home Services

- Water Damage / Restoration
- Roofing / Windows / Gutters
- Tree Service
- Surveying

#### Products

##### Light Manufacturing

- Control Panels
- Packaging & Labels
- Filtration
- Light Assembly

##### Distribution

- OEM Parts
- Value-Added Products
- Manufacturer's Rep Agency





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## Albright Holdings Story

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Alex “Bez” Bezdek is the Managing Partner of Albright Holdings. After 20 years of operating, advising, & founding businesses, Bez is seeking a great business to buy, operate, and hold for decades. A former athlete, Bez believes it is essential to get deeply into the business both to build fluency in the current and future needs of customers and to understand how best to motivate and manage teams.

## Experience

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- **GM and Vice President | \$1B Facilities Management Company** |  **Lessen**<sup>®</sup>  
Formerly SMS Assist
  - Served on the senior leadership team of the leading U.S. facilities management company
  - P&L responsibility for \$40M+ business unit with a team of 50
  - Raised \$100M+ from top tier investment funds (Goldman Sachs, Insight Venture Partners)
- **Chief Strategy Officer | Industrial Automation** |  **CROSSNOKAYE**
  - Served on the senior leadership team of the leading industrial controls software company
  - Led all corporate development and go-to-market strategy for company that has raised \$50M
  - Designed a path to go-to-market scale through partner distribution and installation channel
- **Management Consultant | Private Equity and Portco Strategy** |  **IGS** | INVESTOR GROUP SERVICES
  - Performed due diligence and portfolio strategy on over 50 private equity and portco engagements
- **Founder | Hands-Free Access Product, Automotive Solution, Power Washing Business**
  - Turned 14 prototypes for hands-free door opener during Covid; sourced manufacturing; filed a provisional patent; product popular with laboratory clean rooms, including at Stanford and MIT
  - Launched outsourced money-back guarantee offering for auto dealers; cold called and closed dealers
  - Founded and ran a painting and power washing business during college

## Capitalization & Resources

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- Ample capital on hand for a down payment
- Access to additional sources of capital as needed
- Ready to go

## Additional Information

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- Speak Spanish and Portuguese
- Live with wife & two kids in Needham, MA.
- Education: Tufts Univ. (BA, *magna cum laude*), Univ. of Chicago Booth School of Business (MBA, *Leadership Award of Distinction*)

